



the BULLETIN

THE DENTAL SOCIETY OF CHESTER COUNTY AND DELAWARE COUNTY
SECOND DISTRICT OF THE PENNSYLVANIA DENTAL ASSOCIATION

www.chesdeldentalsoc.org

May 2023



The Dental Society of Chester County and Delaware County

Cordially invites you to join us for
our Annual General Meeting,
Installation of Officers &
Recognition of our
25 Year and 50 Year members

at

The General Warren

Malvern, PA

Wednesday, May 17th
6:00 – 9:00 PM

- Cost is \$40 for New Dentists (practicing 10 years or less)
- Free for New Members, 25 and 50 Year Anniversary Celebrants
- \$75 for all other attendees

Please make checks payable to
Dental Society of Chester County
and Delaware County or payment
by cash that evening

**RSVP by May 10th to
DSCCDCrsvp@gmail.com**

From the Desk of the President



Dr. David Iglewicz

Time flies. First quarter is already over. We are well into the second quarter of the year. Spring is now turning to summer as we're already hitting the first day of 80 degrees. It is now a great time to look back and reflect.

This is something I regularly do. I celebrate the wins! So should you. Look back and see and appreciate all the patients that you took care of. Remember all the value you add to the community. It is so easy to remind yourself of the one not so great outcome. Give yourself 5 minutes to harp on that one. Then spend the next 10 minutes on all the Greatness you did.

Here at the Society, we are busy planning our May annual general meeting. We will be honoring our new members and 25-year members. This will take place at The General Warren on May 17, 2023 at 6:30p.m. We look forward to seeing everybody. This will fill up quickly so please RSVP ASAP at dscdcrsvp@gmail.com. Spots will fill fast!

Respectfully submitted,

Dr. David Iglewicz

Save the Date



October 5-7, 2023





**The Dental Society of
Chester County and Delaware County**
40 Greenhill Road
Coatesville, PA 19320 • 610-876-5680
www.chesdeldentalsoc.org

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- Dr. Bernadette Logan, Director** 484-354-1636
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Deadline for September Issue: August 1, 2023

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Articles for publication and correspondence should be sent directly to Dr. Jasmine Shafagh at jasmine.shafagh@gmail.com.

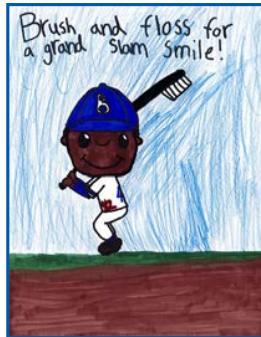
All advertising material and requests for information should be sent directly to Dr. Jasmine Shafagh at jasmine.shafagh@gmail.com.

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Board of Governors Meeting

DATE: Thursday, May 4, 2023, Timothy's, West Chester, 6:30 PM
RSVP to: Sara Michel, DSCCDCrsvp@gmail.com
by 4/27/2023
Please send your reports to Dr. Greeley two weeks prior to the meeting at mcbgreeley@aol.com.

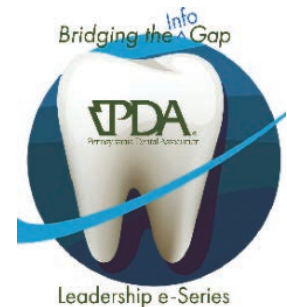


PA DENTAL ASSOCIATION ANNOUNCES WINNER OF ANNUAL STATEWIDE THRID-GRADE STUDENT POSTER CONTEST.

Second-place winner is nine-year-old Brady Corvaia from Octorara Elementary School in Atglen, Chester County. Brady's prize-winning poster depicts a baseball player up to bat with a toothbrush under the headline "Brush and floss for a grand slam smile!" Brady will receive a \$250 prize and a certificate of recognition.



Leadership e-Series!



This series is designed to keep PDA leaders at the national, state, district and local levels informed but all members are welcome. There is no registration fee. After registering you will receive a confirmation email containing information about joining the webinar.

Upcoming Dates for 2023: (all at 6:30 PM)

- | | |
|------------------------------|------------------------|
| Tuesday, May 2 | Wednesday, September 6 |
| Wednesday, June 7 | Monday, October 2 |
| Monday, July 10* (tentative) | Tuesday, November 7 |
| Tuesday, August 1 | Wednesday, December 6 |

Register at www.padental.org

Save *the Date* PDA's Family Vacation Dental Conference

JUNE 15-17, 2023



HYATT REGENCY CHESAPEAKE BAY GOLF RESORT, SPA AND MARINA IN CAMBRIDGE, MARYLAND

Bring the family and reserve time for fun, relaxation and CE credits!



PDA's first family vacation dental conference

will be held Father's Day weekend at the Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina. The resort has plenty to offer those seeking relaxation and adventure. Courses will be scheduled in the morning, allowing you to join your family for fun AND use the costs to attend the dental conference as a tax write-off.*

The conference is three days but PDA negotiated that the discounted room rate of \$279 (\$39 resort fee and taxes are additional) will be extended to three days before and three days after the meeting based on availability, so book your extended stay today! The negotiated rate also allows you to enjoy a room with a water view.

The pet friendly resort has three pools, rental cabanas, a spa, golf course and a long list of complimentary activities available to resort guests, including: Riverfront Beach Area, Half

Basketball Courts, Tennis & Pickleball Courts, Beach Volleyball Court.

At the marina, you can rent jet skis, paddleboards, kayaks, a variety of boats and bicycles. The Hyatt also offers a Kids Camp for children ages 4-12. Pack up the whole family, including the dog, and plan to attend PDA's Family Vacation Dental Conference June 15-17, 2023.

Visit www.padental.org/calendar to register for the meeting and access the link to book your stay at the Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina.

Looking forward to welcoming you in June!

Richard R. Grossman, DDS
PDA President-Elect

*consult your accountant or tax advisor regarding any deductions of expenses to attend conference



THE DENTAL SOCIETY OF CHESTER COUNTY AND DELAWARE COUNTY, PA

proudly presents

DKU Continuing Dental Education

Springfield Country Club, Delaware County

ADA CERP | Continuing Education Recognition Program

The Dental Society of Chester County and Delaware County is an ADA CERP recognized provider approved by the Pennsylvania Dental Association. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The Dental Society of Chester and Delaware County designates this activity for six continuing education credits per course.



Friday, May 19, 2023

Janice Hurley- Mt. Shasta, CA

AM: The New Patient Experience – Crucial to your practice success is developing a standard operating procedure for your new patient interview. Learn how to design your new patient paperwork to uncover your patient’s wants and needs. Hear how to conduct your new patient interview to find out how your patient feels about the value of their dental health and their dental history. When you develop a system that involves the whole team, in this key component of practice management, you’re guaranteed to increase treatment acceptance. Goals: To set specific guidelines on optimizing every new patient’s experience to the practice; Empowering each team member with an understanding of their role in the optimal new patient experience. Objectives: Review of existing systems; Develop interview skills; and Design your patient paperwork to support your goal of uncovering what is most important to your patient.

PM: Dental Image Branding – There is no denying that things have changed in dentistry and you had to adjust. Learn what it takes to put your best foot forward and make the best first and lasting impression of your practice. Learn what contributes to a successful brand. Avoid mistakes and maximize marketing opportunities. Look at your internet footprint and your presence through your patient’s eyes. Goals: To provide team training on the patient’s point of view; To provide opportunities to understand how to present excellent clinical services; To bring each practice up to speed on the importance of their patient’s first impression through social media; To increase the number of positive testimonials and answer those less than optimal. Objectives: Develop skills in reading body language; Learn effective voice tone and pace when speaking with patients; and Promote the use of positive visual images to encourage new patients to the practice. *Dr. Hurley acknowledges support from Care Credit.*

For Speaker Bio go to www.DKUDental.com and see full brochure.

All meetings will be held at the Springfield Country Club on Route 320, Springfield, Delaware County, PA.

Registration for all courses 8:30 AM. Lecture 9:00 AM – 4:00 PM. Continental breakfast and lunch included for all DKU courses.

FEES

Delco and Chesco Society Members - Entire Series - \$695, Individual Courses - \$210, 3 Courses - \$560, 4 Courses - \$655

Other ADA Members - Entire Series - \$745 Individual Courses - \$225, 3 Courses - \$600, 4 Courses - \$695

Non-ADA Members - Entire Series - \$815, Individual Courses - \$240, 3 Courses - \$635, 4 Courses - \$755

Staff members accompanied by a doctor will be \$110 per course per person with reservation at least one week in advance, \$130 per course per person at door.

Cancellations and Refund Policy - No refunds will be made without at least one week’s notice prior to course date. (A \$25 administrative fee will be deducted.)

For information please contact: DKU • c/o Barry Cohen, DMD • 4750 Township Line Rd • Drexel Hill, PA 19026 • 610-449-7002 • DKUDental@aol.com

Sneak Peek for 2023-2024 Courses

September 13, 2023 - Peter Auster - *Materials*

April 19, 2024 - Jane Soxman & John Svirsky -

December 15, 2023 - Witt Wilkerson - *TMD*

Oral Path

February 7, 2024 - Wes Lyon - *Financial*

May 17, 2024 - Isaac Tawil - *Implants*

Friday, April 21, 2023

Martin Jablow, DMD, Paul Feuerstein, DMD & John Fluke, DDS

presented

Technologies to Change Your Practice Now!



ADA Dentist and Student Lobby Day 2023

by Selena Nguyen, D.M.D.

In early March, more than 700 dentists and dental students came together in Washington, D.C. to advocate for the dental profession. Several bills were highlighted and lobbied to the House of Representatives and Senate this year: the Dental and Optometric Care (DOC) Access Act, the Resident Education Deferred Interest (REDI) Act, the Medicaid Dental Benefit Act, and the Strengthening Medicaid Incentives for Licensees Enrolled in Dental (SMILED) Act. The DOC Access Act would prohibit dental and vision insurance plans from having the ability to set the fee schedules of non-covered services, and provide in-network providers more freedom by reducing limitations placed by insurances, such as long agreement terms. The REDI Act advocates for those in a medical or dental residency by proposing the deferment of federal student loans and interest accrual for the duration of their residency programs. The Medicaid Dental Benefit Act would require Medicaid plans to include comprehensive dental care coverage on the federal level and the SMILED Act would reduce the administrative barriers providers may face with enrolling in the Medicaid program, thus improving access to oral health care.



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On the first full day of Lobby Day, the programming included several introductory sessions to advocacy and a state pride-themed welcome reception where attendees creatively dressed up in attire representing their state. The programming of the second day was packed to prepare attendees for the next day's lobbying on the Hill. It included an issue review session on all of the highlighted bills, roleplay demonstrations on how to meet with with a Congressperson, a networking/strategy lunch organized by state, and a fun interactive session on political cartoons. The third and most important day of Lobby Day is when all of the dentist and dental student attendees go to the Hill and meet with their respective state's legislation on behalf of "The Tooth Party". The offices our PA tooth party representatives met with were that of: Representative Brendan Boyle, Representative Madeleine Dean, Representative Dwight Evans, Representative Brian Fitzpatrick, Representative Chrissy Houlahan, Senator Bob Casey, and Senator John Fetterman. This was my second time attending ADA Lobby Day, but my first time as a dentist. I cannot wait to once again represent the Tooth Party at next year's Lobby Day to better our profession and the oral healthcare of our nation.



PDA Announces Inaugural 10 Under 10 Award Winners

**Congratulations to our very own
Dr. Jasmine Shafagh!**



10 NEW UNDER 10 DENTISTS 2023 WINNERS

				
Dr. Kenton Andryc	Dr. Varun Arya	Dr. Janine Burkhardt	Dr. Kayla Klingensmith	Dr. Roopali Kulkarni
				
Dr. Rachel Lewin	Dr. Craig McKenzie	Dr. Saniya Setia	Dr. Jasmine Shafagh	Dr. Lauren Yap

CONGRATULATIONS TO OUR WINNERS!

These new dentists have made significant contributions to the profession, their communities and organized dentistry. Award recipients will be recognized at PDA's Business Meeting on Saturday, April 29 at Normandy Farm Hotel and Conference Center.

Congratulations to our Newest Members from 2022-2023

- | | |
|--------------------------|-------------------------|
| Dr. Setareh Amoozadeh | Dr. Zachary Lo |
| Dr. Monica Angelucci | Dr. Samy Malek |
| Dr. Kailin Baechle | Dr. Chelsea B. Manns |
| Dr. Anita Chitnis | Dr. Deena Papadoupoulos |
| Dr. Jooyoung Choi | Dr. Alexander Pinto |
| Dr. Luckym Dinh | Dr. Madeline Rapoza |
| Dr. Amanda Church Hansen | Dr. Thomas Richardson |
| Dr. Maura Izzo | Dr. John Ryan Watson |

Congratulations to our 25 Year Members

- | | |
|-------------------------|----------------------|
| Dr. Sandra E. Grzybicki | Dr. Kenneth Lee |
| Dr. Patricia D. Gutsche | Dr. Jeffrey J. Price |
| Dr. Stuart M. Gutsche | Dr. Alan Yeung |
| Dr. Jeffrey B. Herrick | Dr. Xuan Yin |

New Dentist Event

Join us for a group outing at the Philadelphia Union at Subaru Park on **Wednesday, May 31, 2023**

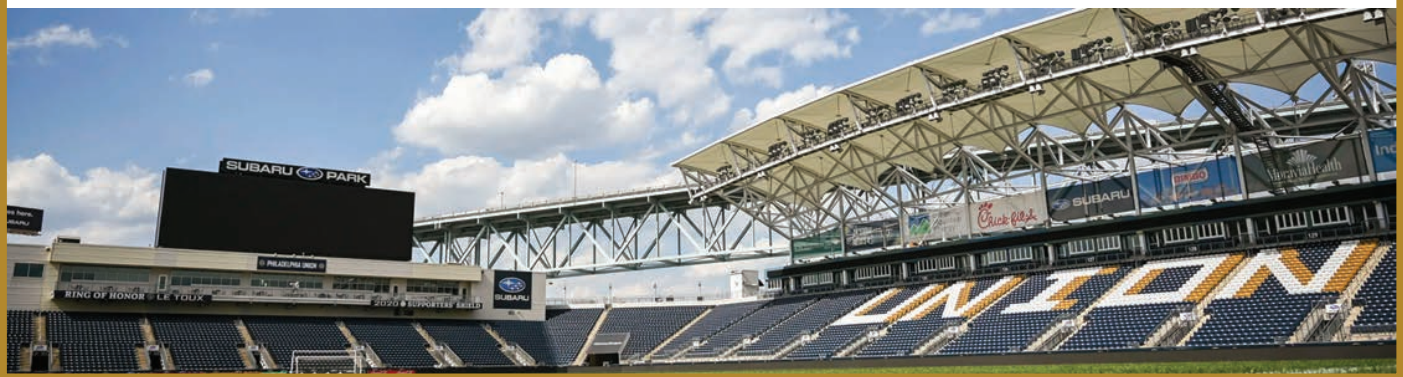
Start Time: 7:30 PM

Tickets: \$30 each (*seats located in the lower left corner near all the action!*)

Payment Due: May 15th. Reserve Early! Seating is Limited!

RSVP: Dr. Frank Shannon at frank.shannon322@gmail.com

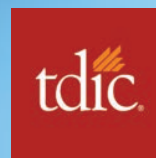
Tickets will be mailed upon receipt of payment.



Protecting dentists. It's all we do.®

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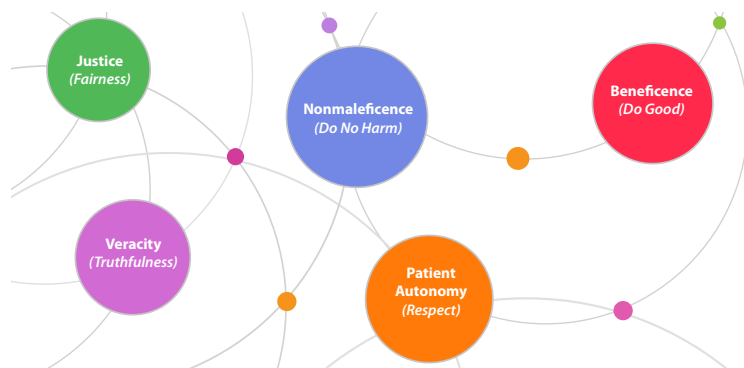
- Unique** understanding of dentists' needs
- Unmatched** experience and proven expertise
- Earned** dental association endorsements
- Comprehensive** coverage at a fair price
- Rated A** by AM Best for 28 years in a row*



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*AM Best Company rating effective February 2022. For the latest rating, access www.ambest.com. Coverage specifically underwritten by The Dentists Insurance Company in Pennsylvania includes Professional Liability, Employment Practices Liability, Commercial Property and Cyber Suite Liability. © Copyright PDAIS, an Alera Group Agency, LLC, 2022. All Rights Reserved. PDAIS logo is a registered trademark of Pennsylvania Dental Association Insurance Services.



ADA PRINCIPLES of ETHICS & CODE of PROFESSIONAL CONDUCT

Patient Autonomy

by Linda K. Himmelberger, DMD
Past Chair of the ADA Council on Ethics,
Bylaws & Judicial Affairs

Sometimes referred to as “self-governance”, this first principle directs the dentist to respect the patient’s rights to self-determination and confidentiality. From the Code:



This principle expresses the concept that professionals have a duty to treat the patient according to the patient’s desires, within the bounds of accepted treatment and to protect the patient’s confidentiality. Under this principle, the dentist’s primary obligations include involving patients in treatment decisions in a meaningful way, with...consideration...given to the patient’s needs, desires, and abilities....

In a nutshell, put the patient first! Treatment planning should be a two-way street, actively listening to what the patient wants and educating them on the best way to address their wants and needs. This means informing the patient of the proposed treatment, as well as any reasonable alternatives and involving them in the discussion.

Included under this principle is maintenance of the confidentiality of the patient’s records. When records are requested by another practitioner, the transfer of those records should only take place with the permission of the patient and in a manner that will protect their confidential health information (e.g., encrypted email). *Be sure to secure the patient’s permission before releasing their information.*

Dental Volunteers Needed

To assist with free dental services

Mom-n-PA Dental Missions provides dental services including cleanings, fillings, and extractions at no cost to the patient. Register and help treat over 2,000 children and adults.

June 2nd and 3rd, 2023

Registration Now Open

For More Information : www.mom-n-pa.com

Event will be held at The Agri-Plex at the Allentown Fairgrounds, 302 N. 17th St, Allentown, PA 18104

We need help from:

- General Dentists
- Oral Surgeons
- Periodontists
- Pediatric Dentists
- Endodontists
- Prosthodontists Dental
- Hygienists Dental
- Assistants EFDAs
- Laboratory Technicians

Dismissing a Patient

At times, things just don't click. A patient may repeatedly make inappropriate remarks to you or a team member; or they refuse to have a needed root canal completed or a badly decayed tooth extracted; or they only want "cleanings" when what they really need is a referral to a periodontist. They just aren't a good fit for your practice, and you are tired of getting that sick feeling in the pit of your stomach when you see their name on the schedule. It is time to ask them to find another dentist, but how do you do that without being accused of "abandonment"?

First, and most importantly, one can only consider dismissing a patient when they are not in active treatment, or when they are at a point in treatment where their occlusion is stable.

Do not call, text, or email to tell them that you don't want to see them anymore. You **must** send a letter, by both certified and regular mail. The letter should contain five items:

- A reason for the dismissal including the effective date of the termination (e.g., "due to a breakdown in communication"; "not a good fit").

- A time frame during which they may see you for emergency treatment (most often 30 days from the date of termination). If there has been violence or a threat of violence, you do not have to provide 30 days of emergency care.
- A referral source to another dentist (e.g., the patient's insurance network)
- An assurance that you will make a **copy** of the patient's x-rays and records available to the subsequent treating dentist (via mail) or send an electronic copy. [In PA you are **required** to send copies (hard copies or electronic) to the treating dentist **within 30 days** of the request and you **may charge a nominal fee for copying/mailling**. Failure to do so is a violation of the PA Dental Practice Act and could subject your license to discipline.]
- Information regarding any treatment or any conditions that were being discussed or monitored.

This information is meant to provide general guidelines. If you have a specific situation in your practice, please seek legal advice and/or consult your malpractice carrier.

UPDATE ON COLD CASE - Dental Records Still Being Sought

An update on the case we printed a year ago. The PA State Police are still seeking records but believe they know the name of the Jane Doe and are hoping records will confirm. It is thought her Dentist would have been in Aston or Yeadon and might be deceased now. Please share within the dental community!

The tip received is that the victim's name is Carolyn Coll.

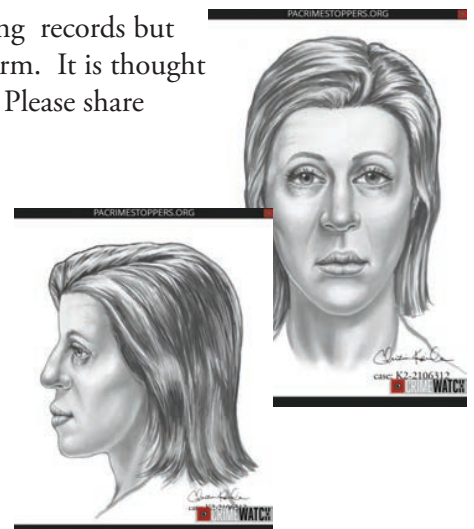
DOB: 12/27/1969

OLN: PA-23107875

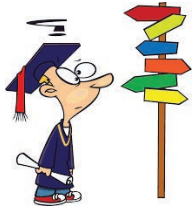
SSN: 192-64-5268

Address: 3947 DENNISON AVE APT H11, DREXEL HILL, PA 19026

If you have any information, please contact Trooper First Class John E Hanosek, Pennsylvania State Police Troop K, Media, Criminal Investigation Unit, 1342 West Baltimore Pike, Media, PA 19063 Phone: (610) 558-7079, jhanosek@pa.gov



Community Requests



PCOH has had requests from high schools statewide seeking dental providers to present about dental careers during career fairs and presentations. We are seeking dental provider volunteers from across the state that are willing to present on dental, dental hygiene, and dental assisting careers. If you are interested in being added to our contact list for high schools seeking local presenters, please contact Amy Tice, PCOH Operations and Communications Coordinator at info@paoralhealth.org

Dr. Vitor Alos Rullan, Delaware County Health Department Epidemiologist contacted us and is looking for a dentist who would be willing to perform school dental screenings in Delaware County. The request came from a school nurse to Dr. Rullan. If interested contact him at rullanv@co.delaware.pa.us

Professional Update

In December 2022, the U.S. Congress passed an omnibus spending bill that included the Medication Access and Training Expansion (MATE) Act. This new law requires prescribers of controlled substances, including dentists, to complete eight hours of one-time training on safely prescribing controlled substances (Schedules II, III, IV, and/or V) in order to receive or renew their registration with the U.S. Drug Enforcement Administration (DEA). This new requirement goes into effect on June 27, 2023.



If you have further questions, the ADA's Member Service Center is here to help. Contact the MSC via e-mail at mssc@ada.org or call 312-440-2500. Staff are available Monday through Friday from 8 a.m. - 5 p.m. central time.

You can also visit the DEA Diversion Control Division's website for more updates at deadiversion.usdoj.gov. Additional information may be found at ADA.org.



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Brian Hudson

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brian@hudsontransitions.com
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VOLUNTEER DENTISTS NEEDED



Community Volunteers in Medicine (CVIM), a free nonprofit health care center for uninsured, low-income working people in Philadelphia's Western Suburbs, is looking for Volunteer Dentists.

WHO ARE WE LOOKING FOR?

We need current or retired dentists who can volunteer in our West Chester location. Most dentists work a four-hour shift, either weekly or biweekly.

- ✓ ACTIVE PA REGISTERED DENTAL LICENSE
- ✓ COVID VACCINATION REQUIRED
- ✓ RECENT DENTAL EXPERIENCE PREFERRED
- ✓ BILINGUAL/SPANISH SPEAKERS A PLUS!

Contact Us For More Information:
Interested? Please call: Gina Farrell,
Senior Director of Dental Services:
610.836.5990 x.107 gfarrell@cvim.org

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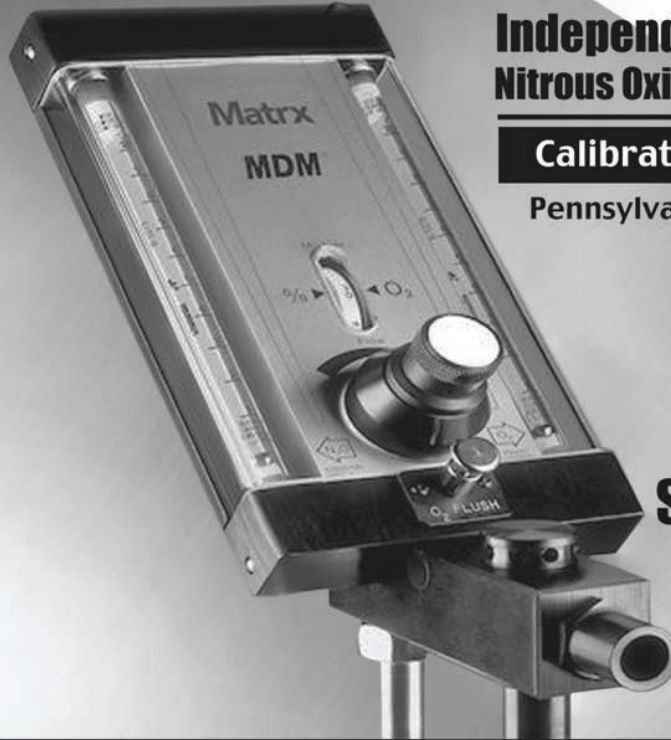
Please contact Ken Rishar

215-443-9293

FAX 215-443-9640

Systems Specialties, Inc.
1800-T Mearns Road
Warminster, PA. 18974

30 Years Experience





Dental Society of Chester County & Delaware County
40 Greenhill Road
Coatesville, PA 19320

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Upcoming **Events**

THE DENTAL SOCIETY OF CHESTER COUNTY AND DELAWARE COUNTY

Thursday, May 4, 2023 - Board Meeting 6:30 PM, (in person) Timothy's, West Chester, PA

Wednesday, May 17, 2023 - Annual Meeting 6:00 - 9:00 PM, General Warren, Malvern, PA

Wednesday, May 31, 2023 - New Dentist Event 7:30 PM, Philadelphia Union at Subaru Park

Wednesday, June 14, 2023 - Past President's Dinner 6:00 PM, The Black Powder Tavern, Wayne, PA

June 15 - 17, 2023 - PDA Family Vacation Dental Conference, Hyatt Regency Chesapeake Bay Golf Resort, Spa & Marina, Cambridge, MD

GKAS

Monday, May 8, 2023 - 9:30 AM - 2:00 PM, Dr. Barry Cohen's office, 4750 Township Line Road, Drexel Hill, PA

DKU

Friday, May 19, 2023- Springfield CC

Janice Hurley • AM: *The New Patient Experience* & PM: *Dental Image Branding*

Registration 8:30 AM, Lecture 9:00 AM – 4:00 PM

For more information, contact Dr. Barry Cohen: DKUdental@aol.com

MOM-n-PA – June 2-3, Allentown, PA



Visit us on Facebook!



our page to learn about upcoming events and exciting news from The Dental Society of Chester and Delaware Counties & DKU! www.facebook.com/chesdeldentalsoc www.facebook.com/DKUdentalCE



Instagram: [@chesterdelawaredentalsociety](https://www.instagram.com/chesterdelawaredentalsociety)